

ATHENS AREA SCHOOL DISTRICT

WILDCAT LAPTOP INSURANCE PROGRAM

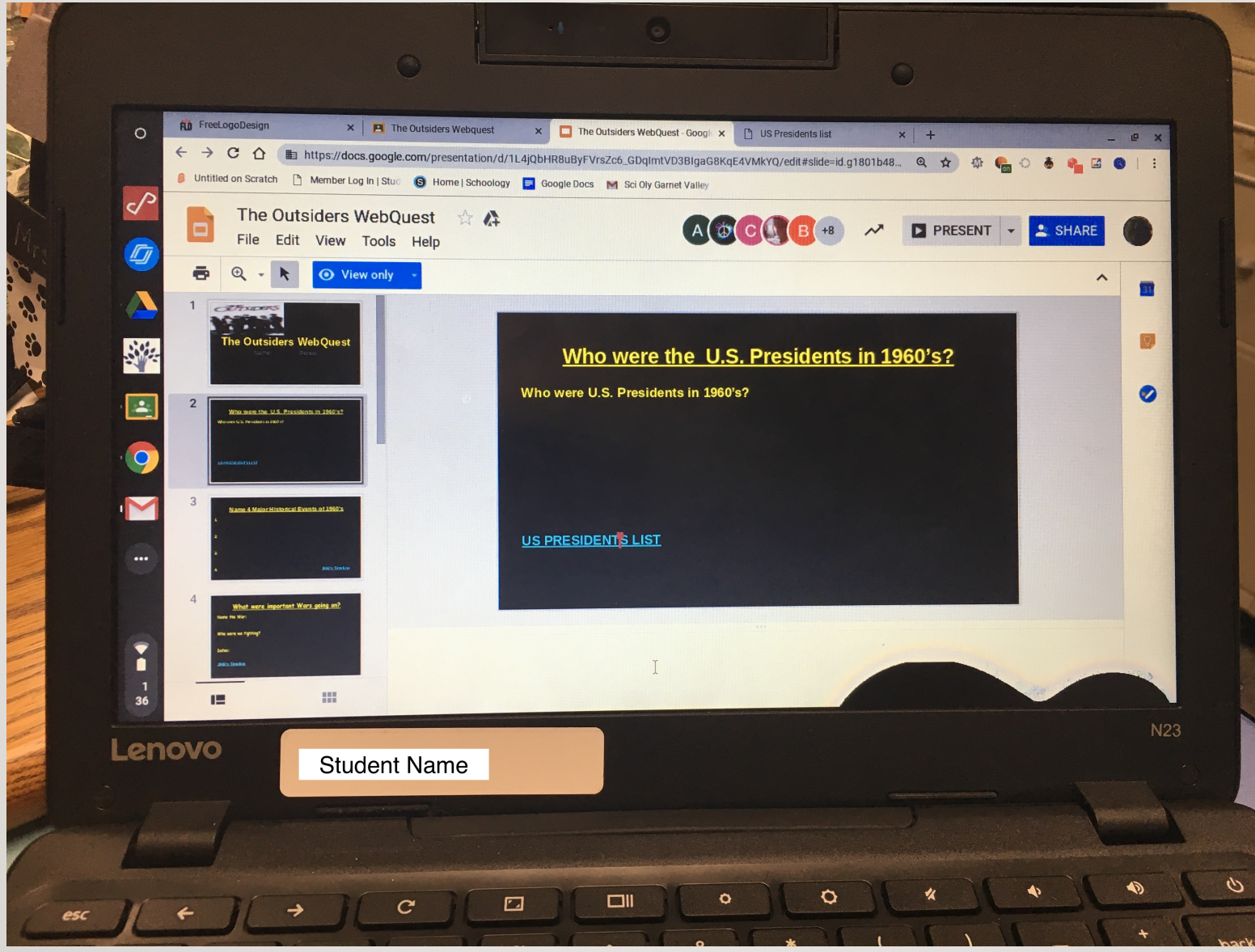
PRESENTED BY CLINT NICHOLS

DIRECTOR OF INFORMATION TECHNOLOGY

BACKGROUND

- We have been working towards one-to-one (1:1) for many years.
- We finally achieved 1:1 in 2017.
- Every student has their own device to carry throughout the day.
- Damage can occur if the technology isn't handled carefully.
- Unfortunately, it is not feasible for the district to maintain insurance on the devices. Cost estimates for the district would be \$100,000/year.

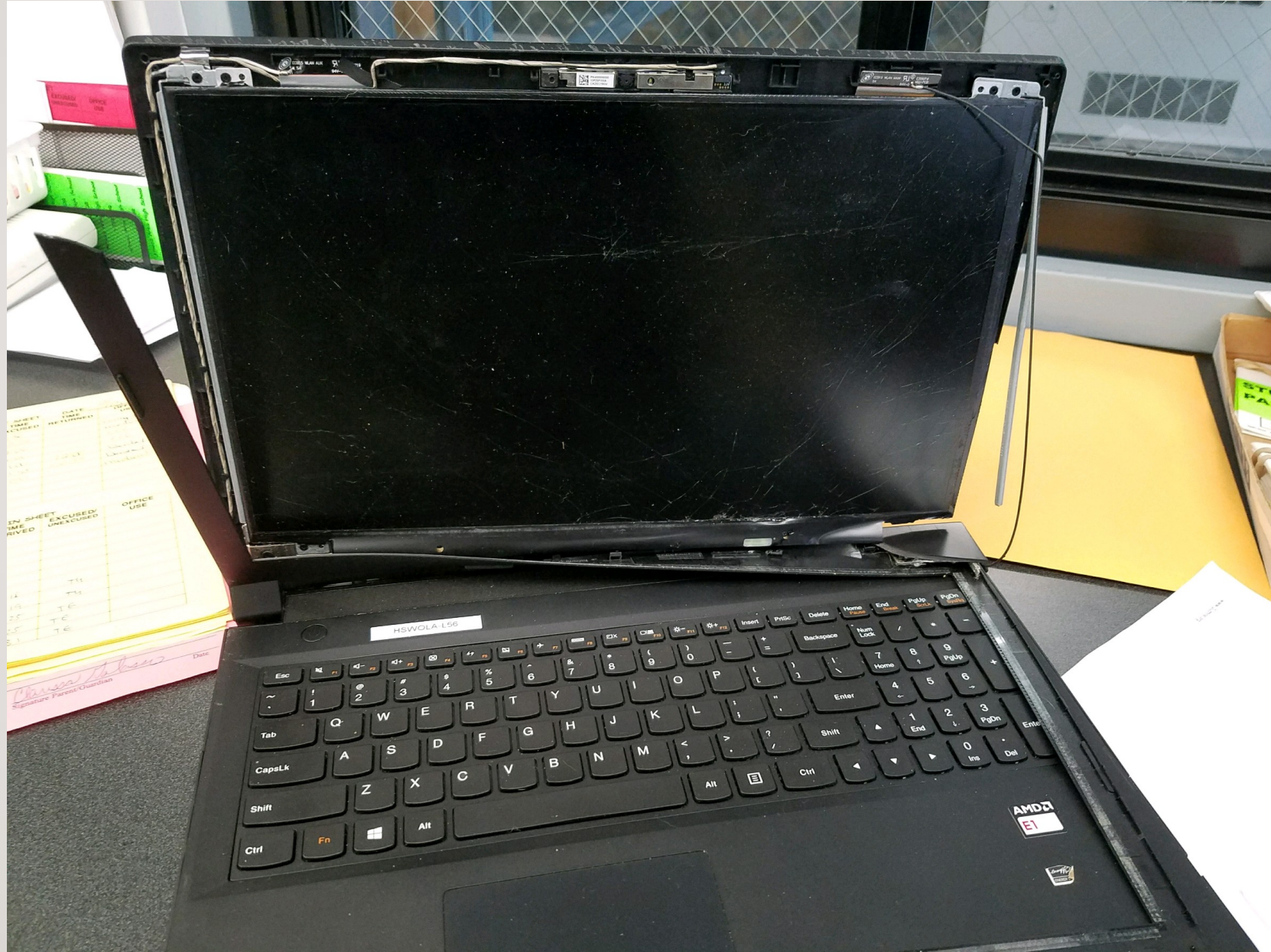
COMMON DAMAGE



DROPPED LAPTOP



EXCESSIVE DAMAGE



REPAIRS

- Normal wear is covered by the district. Damage from negligence is unfortunately the responsibility of the student.
- Average billed repairs are caused by:
 - Broken cases from drops
 - Broken screens from drops
 - Broken screens from closing items in the display
 - Keyboard replacements from pried/lost keys

NORMAL REPAIRS

- Average Repair Examples -- includes installation costs
 - Chrome book screen (Grades 2-8) \$60
 - Chrome book case (Grades 2-8) \$100
 - Lenovo E575 display (Grades 9-12) \$90
 - Lenovo E575 keyboard (Grades 9-12) \$60
- Average costs of billed repairs for the 2018-2019 school year
 - Average HS price \$92
 - Average MS price \$63
- Average cost of damaged laptop repairs for the school district is approximately \$8,000/year

THE ATHENS OFFER

- The Athens area school district will be offering an optional self-insured technology program to our families.
 - Fee completely covers first incident
 - 2nd incident is also covered with a \$25 deductible
 - 3rd incident is also covered with a \$50 deductible
 - 4th incident - Cost of repair or replacement of device

GRADE LEVELS OFFERED

- We are offering the plan to grades 6th-12th
- 'Family rate' plans will cover all grade levels
- Elementary repair incidences have been minimal and are usually classified as accidental.

THE PLAN

- The insurance will be offered at the start of the school year.
- You can pay upfront, or in two smaller payments if desired.
- For a 'Family Plan' you will pay the rate at the highest grade-level.

Insured Item	Regular	Reduced	Free
Chromebook	20	15	5
Windows Laptop	30	20	10
'Family Plan'	50	40	20

CONCLUSION

- It is our wish that this program helps out all families in the Athens Area School District.
- Should any extra funding occur through the program, the monies will be used to purchase or upgrade protective cases for the devices to further minimize damage.
- Questions and Answers